You have reached the mobile

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25

JIBREEL RASHAD (RASHAD):

1D-23-050110FisherJRobertsonR

GOVERNMENT EXHIBIT 5428 3:07-CR-0289-M

voice mail of Rashad Investments. Please leave your name, your number a brief message and a representative will contact you in a timely manner and remember to each of you is a goal so run as though you're all in a 5 race for all that is good. Have a great day on purpose and God bless. FEMALE VOICE: Please leave your message after the tone. Press 1 to send a numeric page. (Beep) FISHER: Ahh, hey Jibreel it's, ahh, Bill Fisher, it's 10 8:40 on, ahh, Monday evening, ahh, the 10th. I got your 11 voice mail message, ahh, here at the end of the day, uhm, 12 you know, you're, I don't know if you're outdoors or 13 traveling or whatever, but there's a lot of static in 14 the background, but generally it sounded like, ahh, you 15 talked to everybody and they wanta get something done, 16 but you need to call me and fill me in. I did talk to 17 Rick, uhm, earlier today and I told him that I was, ahh, 18 going to do either option A or option B here on Pecan Grove, uhm, that he had proposed if to, you know, consider 19 20 doing the contracting piece. Toni Fisher is your 21 technical person, so he's gonna get her to provide a 22 resume, so I can give, ahh, that option, ahh, you know, 23 you know, total consideration. Uhm, I also told Rick 24 that I just UI, this is not what I discussed with, uhm, 25 ahh, Commissioner Lee and I just wanta make sure he is,

1 you know, approving, you know, what we're doing here and so we can go forward. Ahem, you know, frankly I 3 will, you know, if you'll get me the resume on Toni, I 4 will take the uhm, these two agreements with me, uhm, 5 and go have a cup of coffee with, ahh, Commissioner Lee and sign them right there as long as, ahh, he's telling me we're, we're all good to go. So, just trying to make it happen. I know you're anxious to, uhm, 9 to get this out of the way. You know, we certainly 10 concur with that, ahh, but, you know, this has to be right. I'm signing up, you know, half a million dollars 12 worth of, ahh, fees and cost plus potential contract 13 work here, is what you're asking me for. And, you know, once I've signed, I've signed so, you know, if I get turned down on my zoning case then, you know, everybody 16 was out of step, then that doesn't work for me, and, you 17 know, this last time around, everybody was out of step. 18 Ron, Contracting, you guys, trying to get with me. So, in fairness, you need to make, you know, it's 20 perfectly reasonable, with this kind of money, for me to 21 make sure everybody's on the page. Rick's come back 22 with an alternatives, two alternatives, I told him I 23 would do one or the other. To consider both, I need a resume on your technical person on the construction. 25 Uhm, and I will do one or the other, uhm, to get my

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zoning done, as long as I can, Commissioner Lee tells me
    that this change is where we've ended up here, uhm, work
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    for him and Don as well, so. Just a quick meeting, I'll
 4
    bring the two letters, ahh, with me and sign them as long
    as, ahh, I can consider the option that involves
    contracting if I get a resume on, ahh, Ms. Fisher. Ahem,
 7
    if you want, I'm still at the office tonight, 972-455-9298,
    972-455-9298, or you can try me on the cell, 214-755-2539.
 9
    Thanks Jibreel. Well, you know, this is about done. Bye'.
10
    (That was my voice message and call to Jibreel, ahh,
11
    Rashad on, ahh, at 8:40 on, ahh, the 10th. This is Bill
12
    Fisher.)
13
    (...received recently from Ray Jackson on behalf
14
    of RA-MILL from - ....)
15
    (Buzzing)
16
    MALE VOICE:
                  Leave your name and the telephone
17
    number. I will return your call as soon as.....)
18
    (A lot of Buzzing)
19
    (A long gap)
20
    (More buzzing)
21
    (Another long gap)
22
    (Talking in background)
23
    RASHAD: ...tomorrow, meaning, really, yesterday should
24
    have been the deadline, so call me back sometime today,
25
    hopefully, and, ahh, you know, we can move forward. Ahh,
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you have my number 469-682-2235. Thanks. (BILL FISHER: Yeah, this is a, ahh, voice message I 3 received from Jibreel Rashad on, ahh, Tuesday, the 12th.) JIBREEL RASHAD (RASHAD): Hello, uh, Bill, this is, ahh, Jibreel. I got your message, I guess we're somewhat 7 playing phone tag here, but anyway, I had a chance to speak to, ahh, Commissioner Lee last night as, as well as, ahh, actually, I'm getting ready to meet, to meet 10 with him again, ahh, on some other developments in just 11 a few minutes. But anyway, ahh, everything is fine, I 12 mean, I understand, you know, uhm, you know, your 13 position and so forth, but, I just heard a conversation 14 last night, ahh, he, ahh, indicated that he had an 15 opportunity to meet with him and both Commissioner HILL 16 will assure you of that and, and he also mentioned the, 17 ahh, previous thing that happened, ahh, in that regards. 18 Ahh, your deal this time is a conventional deal and not a 19 tax deal and he said that's a done deal. You don't have 20 to even worry about that, ahh, as far as the, ahh, 21 project you have coming up, he said he was sure that 22 was a done deal. Ahh, so I don't know whether that's too, 23 ahh, UI, but, ahh, let me know something today because, 24 ahh, we need to know something today, before tomorrow 25 anyway. And, ahh, ahh, I guess it's pretty much it. And,

and, and, and just from where, ahh, my, my position UI, and, and Rick and RA-MILL, and, ahh, you know, if, if 3 anything need to be contingent, if it need to be contingent upon such and such happening, that's fine 5 I..(static) man of my word and, ahh, and I understand 6 that, ahh, certain parameters have to, has to be in place, so if you need to put a contingency, ahh, clause or whatever, I mean that's fine, I don't believe in, you know, signing anything, like I said, we, we 10 definitely wanta do the work. I mean, it's not about 11 a economical thing only. We would definitely wanta do the work, so, you know, if you based it on future 12 13 projects, whatever, that's fine, we'll just go with a 14 contingency or, you know, we'll just say that, uhm, we understand that if certain things don't happen, I mean, 15 16 it'll be up to your discretion whether if you wanta still 17 give us the work or not, but we, we already have the 18 assurance so, well, you know, that's pretty much all I can 19 pretty much say at this time so, feel free to give me a 20 call, but we'll need to, ahh, expedite it, you know, you 21 know,... 22 (Phone ringing) 23 RASHAD: ...the whole goal for everyone, ahh, was 24 before tomorrow, meaning, really, yesterday should have been the deadline, so call me back sometime today,

hopefully, and, ahh, you know, we can move forward. Ahh, you have my number 469-682-2235. Thanks. 3 FEMALE VOICE: End of message. To erase this message, press 7.... 5 (Phone ringing) FEMALE VOICE: ...to save it, press 9. 7 (Phone ringing) FEMALE VOICE: (Beep) Message skipped. The next 9 message.... 10 FISHER: (Alright, this is, ahh, Tuesday the 11th. It's 11 about, ahh, 2:08 on my computer, and this is Bill 12 Fisher. I'm getting ready to return a call from 13 Jibreel Rashad.) 14 (Noise) 15 (Phone ringing) 16 FISHER: (Cleared his throat) 17 (Phone ringing) 18 RASHAD: Rashad Investments. Rashad Investments. 19 FISHER: Hey, ahh, Jibreel, Bill Fisher. 20 RASHAD: Yes, Bill, how you doing?

24 | FISHER: No problem with me, I was just following up,

Yes, I am, uh-huh.

21

22

23

FISHER:

can talk?

RASHAD:

- 25 that's my fax machine ringing in the background. Uhm,

I'm good, how are you? Are you where you

1 just following up. I got your message, you know, from 2 last night, obviously, I didn't, you know, I don't know 3 if you were out in the, were you on the speaker phone 4 or were you out in the breeze 'cause I had a hard 5 time... 6 No, actually, it was kinda, it was, it was RASHAD: kinda, I thought it was, ahh, management UI phone. 8 FISHER: No problem, no problem. RASHAD: So I had you on speaker. 10 FISHER: The, so, you know... 11 RASHAD: I did get your message clear. 12 FISHER: OK. Alright, so, you know, I, Rick, obviously 13 stayed after our meeting on Saturday. First of all, 14 I'm sorry that you were upset, so, uhm... 15 RASHAD: No, I mean, let me establish, first of all, you 16 know, again, you know, I, ahh, definitely understood your 17 position and that's what I indicated to you. I did not, 18 ahh, disagree with some of the things, you know, but one 19 thing about it is that, ahh, from start to finish, you know, like I told you before, Bill, you know, in the old 20 21 west, they used to do hand, you know, deals with a hand 22 shake and when I start something that's the way, even if 23 it's my own people, with my own company, you know? 24 FISHER: Hey, you know, Jibreel you and I agree

25

wholeheartedly on that.

- 1 | RASHAD: OK.
- 2 | FISHER: The problem is I, you know, I can't do that.
- 3 | I, I, I'm already out, you know, 5 or 600,000 bucks from
- $4 \mid\mid$ the last, you know, handshake deal I had with re-
- 5 | assurances from Commissioner Lee and Don Hill. I mean,
- 6 Don had told me at multiple meetings up until August
- 7 of this year, on Dallas on, not West Village, but on
- 8 | the Memorial Park Town Homes, that I would get across
- 9 the finish line. And I got completely hung out to dry
- 10 and lost a boat load of money on that deal. So,
- 11 | remember 90% of, ahh, the effort by me here is making
- 12 | sure I have certainty in getting my, ahh, land use in
- 13 | place, so you have to appreciate my caution here
- 14 | making...
- 15 | RASHAD: Yeah absolutely.
- 16 | FISHER: ...sure that, that when we sign something
- 17 | Here, that I've got an assurance that it's a done deal,
- 18 | so.
- 19 RASHAD: Absolutely.
- 20 | FISHER: Uhm, the, what I and (stuttering) Rick see that,
- 21 | Rick, Rick has sent me a Plan A and Plan B, and what I've
- 22 been telling him, I'll tell you. I will do, I will sign
- 23 either letter A or B.
- 24 RASHAD: Uh...
- 25 | FISHER: I know from your, you know, what I gleaned

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of your message last night you, you would like to do
 2
    some contract work, so the way I left it with Rick is,
 3
    for me to consider that as, you know, between A and B,
    Toni Fisher is that who was on the call?
 5
    RASHAD:
              Right.
    FISHER:
             If she's your expert, your technical
 7
    person or whatever, I need to see a resume on her to
 8
    give that consideration. So, and I haven't seen
 9
    anything from Rick today at all, so, or yesterday, so I
10
    don't know if he's basically leaving it that the only
11
    alternative is, you know, Plan B, but I just wanta
12
    make sure that you are aware of that. Do...
13
    RASHAD:
              Yeah, I am, I am, ahh, definitely aware of that,
14
    ahh...
15
    FISHER:
              Well, see, see...
16
    RASHAD:
              ...again, you know, from my understanding, it
17
    was the last deal that was a tax deal, this deal here that
18
    you're doing is a convention deal correct?
19
    FISHER:
              UI that didn't prevent them from passing my
20
    zoning case, so, you know, that's, you know, I, I'd
21
    already been turned down for housing tax credits in an
22
    earlier vote when, ahh, Don denied my zoning change. So,
    you understand, I would have come away with something to
23
24
    salvage value out of my transaction if I had gotten
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zoning. I, I got completely wiped off the face of the

map on that deal.

2 RASHAD: UI.

3 FISHER: So, you know, working with this, working with this crowd, with Don and D'Angelo, I mean, the, the 5 purpose of, they're telling me to work with you, and if I work with you, I have certainty. And that's what I'm, 7 that's why I'm, that's, you know, that is why we're doing this. And that's fine. But I understand the 9 rules, it's not a problem. So I've got A or B. I'll 10 do A or B. I'm to the point now that, OK, you have to 11 understand, why would I (laugh), you know, you, you guys 12 are not being, you're not getting half the contract 13 work here in either A or B. And I don't wanta get, I 14 don't wanta sign an agreement with you guys (a little 15 laugh) today and then have, get turned down by Don in 16 two weeks, or whenever it is, and have him say, well you 17 didn't give any contract work to the guys. So, I mean, 18 you know, frankly, I oughta be saying hey, I need to talk 19 to Don. But, look if D'Angelo will say, well look, 2.0 you're aware of A and B, and as long as I do A or B 21 with Jibreel and Rick, we're set, and that's all I need 22 to hear. But, when I talked to him last time, he made it clear to me that, as long as you (laugh) guys were 23 24 getting the construction work, that my zoning case would pass. And that's the deal here. So, you know, 25

- now that we're, now that you're not getting the bulk 2 of the work, you understand my feeling that I need to go back to D'Angelo and make sure we're all on the same page. RASHAD: Well, here's what the, I don't know if you, if you've been listening to me or not. I've already spoke with, ahh, Commissioner Lee as well as, ahh, 8 Commissioner Hill. OK? And, ahh.... FISHER: So, they're fully aware of the... 10 RASHAD: UI. 11 FISHER: UI. Go ahead. 12 RASHAD: Let me, let me, let me share this with you. 13 FISHER: OK. Sorry. 14 RASHAD: (Stuttering) Basically, they, they, they, they 15 knew what had taken place in our meeting and, ahh, the 16 other day. They're basically looking at our disposition 17 regarding the project. How do we feel about it. That's
- 18 the whole thing, 'cause our thing is, we need experience. And remember Bill, you know, you're gonna, you know, we 19 20 want, we want to build our company, ahh, as well as 21 support you in all your efforts, as well. OK? And 22 that's what we, that's what it's been about. That's 23 what I explained to you on Saturday. It's not just 24 about economics only, it's about getting the experience. 25 And you, you want the affordable thing, that's the reason

why I say, even if it's concrete or some, whatever, you, 2 I mean, we wanta have some, something, I mean, and I 3 understood, there has been a primary, and there was one other thing I did speak with, ahh, Rick about was, OK, 5 this is not, this is a little bit bigger, about something that we, you know, kinda, you know, not been used to, 7 whatever, although we do have confidence we can do it, but I understand your position you can't afford anything less than a good effort and not know UI. So, I mean, I 10 mean, trust me. I mean, I understand. I understand your 11 position. But, I've already had another discussion, ahh, 12 with Commissioner Lee and, and, ahh, Commissioner Hill $\cdot 13$ yesterday. And, ahh, I'm, I'm, I'm fine if we can, can 14 contract on which to proceed. Ahh, I'm fine with that 15 if we do the one percent, ahh, that have concrete piece. 16 We can go with that, at this point, it, it's, it's really, 17 really either/or, ahh, I mean, Rick is pushing more for 18 the, ahh, concrete piece, you see, 'cause we wanta get the 19 work and do the experience so. I'm in agreement with 20 that, so. 2.1 FISHER: Well, again, the only, I can only consider 22 contracting if you've got some kind of expertise to do 23 it and, unless I see something from somebody over 24 there, then I think we're stuck with B. But, I left it 25 with Rick that he would send me Toni's resume to

- 1 | consider before picking between A and B. Uhm, you
- 2 | know, I, you know, basically, what you're telling me is
- 3 | you've talked to Don and D'Angelo. They're aware
- $4 \parallel$ of A or B and they're OK with it. If I go either way
- 5 then they'll be fine.
- 6 RASHAD: They want us to do, they want us to do the
- 7 | work. They want us to have some type of ahh, ahh, ahh
- 8 work to, you know.
- 9 | FISHER: OK. So they're just not, they're not happy
- 10 | with plan B?
- 11 | RASHAD: Well, again, ahh, it's still our discretion, it's
- 12 | RA-MILL-it's still me and Rick's discretion.
- 13 || FISHER: But, frankly, it's not guys. I cannot sign an
- 14 | agreement with you without them telling me that it's
- 15 | fine. Because then, I'm obligated to an agreement with
- 16 | you guys and I don't have zoning.
- 17 | RASHAD: Well, I mean, it's one, it's one of the
- 18 | things I, I did put in there was contingent. I mean, I
- 19 | also...
- 20 | FISHER: (Stuttering) I can't, I can't, I can't do
- 21 that. This is all about them telling me ahead of time
- 22 | that by doing this, we're set. And, like I said, I
- 23 | oughta be asking to see Don, frankly, at this point.
- 24 | I'm, I'm trying to be reasonable here, but asking D'Angelo
- 25 | to set, 'cause, 'cause, frankly, right now, unless I see

- 1 | Toni's resume, it's gonna be plan B. And what you're
- 2 | telling me is those two guys expect you to get contract
- 3 | work, and I can't give you any contract work at all
- 4 | unless you have somebody working with you that has
- 5 | experience and capability. So, I haven't seen, I haven't
- 6 seen Toni's resume, uhm,...
- 7 | RASHAD: (Stuttering) You will be getting that after
- 8 | today.
- 9 || FISHER: OK.
- 10 RASHAD: You will be getting that as, after today.
- 11 | FISHER: But, again, this thing has changed from you
- 12 guys doing about 50 or 60% of the work to,
- 13 | substantially, just a pay, just a payment of money and
- 14 then the possibility of doing some contract work.
- 15 | D'Angelo's gonna have to tell me that that's OK. I
- 16 Mean, you're basically telling me you've talked to him
- 17 | and he's saying it's OK. He's got to tell me that
- 18 | because you can't expect me to...
- 19 RASHAD: I'm, I'm, Bill, Bill, listen to me.
- 20 | FISHER: OK.
- 21 | RASHAD: I'm the one that's giving the approval here.
- 22 And I stand by it.
- 23 | FISHER: But, but, but Jibreel you're not giving the
- 24 | approval, Don Hill is giving the approval. I already
- 25 \parallel passed P & Z. I'm settling for less by meeting with

- 1 | D'Angelo Lee. I already passed P & Z. It's really up to
- 2 | Don Hill whether I get my zoning. You and I both know
- 3 | that. So, again, it's not an unreasonable request for the
- $4 \parallel $500,000.00$, uhm to, to (stuttering), for those guys to
- 5 || tell me that they're OK with A or B.
- 6 RASHAD: I mean, but you, you met with them right?
- 7 You've already met with them...
- 8 | FISHER: I did and the discussion we had was about
- 9 you all getting a significant con, you know, it's
- 10 | basically what you'd originally proposed, which is a
- 11 | significant chunk of the, of the, ahh, subcontracting work.
- 12 RASHAD: OK. If so, then I...
- 13 | FISHER: And, and he's, he made it very clear
- 14 | that Carlton didn't meet that requirement, that it had
- 15 | to be you guys.
- 16 RASHAD: OK.
- 17 | FISHER: And I told him that's fine, but see, now
- 18 | you're not getting the bulk of the contracting work,
- 19 you're just getting most, I mean, you...
- 20 RASHAD: UI.
- 21 | FISHER: ...mostly money.
- 22 | RASHAD: Well listen, but listen to what I just stated
- 23 | earlier, what I'm gonna reiterate. I've already had a
- 24 discussion with him.
- 25 | FISHER: Well, and I know that, and I know you're

UI, (stuttering) I don't and I, I, respect you, uhm, you know, telling me that and I understand and I wanta believe 3 you, but again, for this kind of money, I can't do that. I already got cross ways last time. I had Ron Ferguson and those guys, see, I, I had Don telling me I was OK. And then the reality, see this is what happened 7 last time, Jibreel. Everybody was telling me I was OK. 8 I obviously didn't do something that Don wanted done 9 and I got turned down. I got dusted for hundreds of 10 thousands of bucks, I cannot do that this time. What 11 are you telling me? You telling me D'Angelo doesn't 12 wanta meet? Is that the bottom line here? 13 RASHAD: Well, I'm basically saying that when I spoke 14 with them, they've already had a chance to talk with you and meet with, you understand? You know what 15 16 needs to happen, what needs to go on, what needs to 17 take place. And we're only just going back and forth, 18 you know, playing ping-pong. And I understand your 19 positioning on it, you know. We just wanted to get the experience. OK, we understand, we had our meeting on 20 21 Saturday, we understand that we're not the primary, ahh, 22 but we just wanta get some of the work. That's it, we 23 want the experience. And, and I've already, I've, we, 24 my company, Rick and I, have already discussed that 25 with Commissioner Lee, in terms of what it is that we

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1
    need to do to get this particular UI. I mean and,
    and, and we're happy with that.
 3
    FISHER:
              But, is he, are he and Don happy with that?
    RASHAD:
              Absolutely. This is what, I'm, I mean...
              Well, why can't D, why can't D'Angelo just
    FISHER:
    call me and tell me that? I mean, call me, you can see
 7
    me for coffee, say, yeah, I'm aware of A and B. I know
    it's a change from what we talked about last time.
 9
    I'm fine with it. Go with it. That's all I need to
10
    hear. We're talking about 5 minutes, or a phone call.
11
    But, when he and I talked about it last time, he was
12
    telling me that he and Don would pass my case if you
13
    guys got construction work and that I was to use you
14
    and that other minority contractors did not count.
15
    And, again, that's fine, I'm playing ball here. But now,
    it's changed and you're expecting me to go on a trust
16
17
    me, that, what I'm talking about is OK and I just
18
    can't do that for this kind of money.
19
    RASHAD: You're saying, you said, ahh, now it's changed
20
    as far as what, us, us not getting the bulk of the work?
21
    FISHER:
              That's right. I mean, it's a significant
22
    change, I mean, you're going from getting 8 million
23
    dollars worth of contract work on two jobs, 16 million
24
    dollars worth of work, to substantially getting a fee
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only or getting a fee and may, perhaps a small

- 1 | contract, if we can somehow get comfortable with some
- 2 | kind of capabilities for y'all to do the work.
- 3 | RASHAD: OK. So, so, basically, you know, if we get you
- 4 | the, ahh, information you need, ahh, regarding Toni, ahh,
- 5 | and you're comfortable with that, we get the concrete
- 6 | piece. We can move forward. Is that correct? Is that
- 7 | what I'm hearing?
- 8 | FISHER: Let, let me see Toni's stuff. Right now, all
- 9 | I'm doing is Plan B. You're not getting any contract
- 10 | work. I'm just paying a fee. That's all I can tell you
- 11 I'm doing right now. The issue of getting the work, I
- 12 | can't even consider Plan A unless I see Toni's resume
- 13 || or, I'm trying to...
- 14 RASHAD: Let me ask you something.
- 15 | FISHER: ...hold out the possibility of you getting
- 16 some contract work if you guys can show me.
- 17 | RASHAD: OK. Bill. OK, hold on for just a second...
- 18 | FISHER: No, you just, you just see...
- 19 RASHAD: ...let me ask you this...
- 20 | FISHER: ...the disconnect Jibreel. Rick's telling me
- 21 || it's OK. Plan B is fine, everybody's in agreement.
- 22 | You're now telling me that really the Commissioner is
- 23 | insisting that you guys get some contract work. Now, you
- 24 understand why I need for him to tell me that I'm fine
- 25 with either A or B, because what you're really telling me

- 1 | is the only
- 2 | thing he's gonna be fine with and Don's gonna be fine
- 3 | with are Plan A which is a fee AND some construction
- 4 | work.
- 5 | RASHAD: I'm gonna go back and say it again. I've
- 6 | already had a discussion with 'em. I, I, personally,
- 7 | when I left the meeting, I've already discussed it
- B | with 'em.
- 9 | FISHER: OK.
- 10 RASHAD: They are aware, they understand...
- 11 || FISHER: Plan...
- 12 | RASHAD: ...we all understand.
- 13 | FISHER: Plan A and Plan B.
- 14 | RASHAD: Exactly.
- 15 | FISHER: And they'll go with Plan B if...
- 16 | RASHAD: Let me ask you...
- 17 | FISHER: ...if I opt, if I opt for Plan B, then you're
- 18 saying they're going to go ahead and pass my case
- 19 | anyway.
- 20 RASHAD: Oh, absolutely. But let me, but let me, let ask
- 21 | you this question here. 'Cause this is, this is about,
- 22 | this is about, ahh, ahh, RA-MILL. This is about, ahh,
- 23 our company and experience. Is there a way, and I'm just
- 24 asking you a question. Is there a way, let's say if you
- 25 opt for Plan B. Is there a way for us to, ahh, yeah,

- 1 | there is a way, and one of the ways that I thought about
- 2 | was, ahh, us doing an award letter for RA-MILL.
- 3 | FISHER: Just, just, just paper around it for
- 4 | experience purposes?
- 5 RASHAD: Exactly.
- 6 | FISHER: OK.
- 7 RASHAD: UI 'cause that's, basically, 'cause, 'cause,
- 8 | cause we need it. I mean, we need it. You know, we
- 9 gotta have it for our company. We're trying to build
- 10 | a company. And, and we need it, look, that's the reason
- 11 | why when I left, I said, look, if it's just UI that's
- 12 | planting flowers, I mean, we, we need it. We need it.
- 13 | FISHER: OK. And you're saying that, that's also
- 14 | what D'Angelo and Don really want. They really want
- 15 || you...
- 16 RASHAD: Right.
- 17 | FISHER: ...to both a fee and at least paper up some
- 18 experience.
- 19 | RASHAD: Exactly.
- 20 | FISHER: OK. Alright. Well that's, again, that's
- 21 different than what Rick's telling me here. Look, I'm
- 22 | prepared to move quickly, I got A or B, you know, get
- 23 somebody to fax me Toni's resume and, and I'll call
- 24 you back as soon as I get it. How's that?
- 25 RASHAD: OK. OK. Bye' bye'.

- 1 || FISHER: Thank you.
- 2 | END OF THAT CONVERSATION
- 3 | (Bill Fisher: (Cleared his throat) That was a call
- 4 | to, ahh, Jibreel Rashad, it's now 2:23 on, ahh, Tuesday
- 5 | the 11th. This is Bill Fisher.)
- 6 (Ahh, this is Bill Fisher. It is, ahh, 3:17 on my
- 7 computer on the 11th, I'm, ahh, putting a call into Rick
- 8 Robertson, ahh, in, ahh, response to the call that I
- 9 | received, or that I made to, ahh, Jibreel Rashad UI.)
- 10 | (Phone ringing)
- 11 | RICK ROBERTSON (ROBERTSON): Thank you for calling
- 12 | Millennium. We're either away from the phone or on
- 13 | another line. Please leave a very brief message and a
- 14 | representative will contact you at our earliest
- 15 | convenience.
- 16 | FEMALE VOICE: To page this person, press 5 now.
- 17 | (Beep)
- 18 | FISHER: Hey Rick, Bill Fisher. 3:18 on January 11th,
- 19 ahh, got a call about, ahh, well, I talked to Jibreel
- 20 | about 40 minutes ago. You need to give me a call, so,
- 21 | you know, I'm thoroughly confused now as to what we can
- 22 | and can't do here. He had indicated he had met with,
- 23 | ahh, the other guys and that, ahh, Plan B really wasn't
- 24 gonna be acceptable, so you understand that we need to
- 25 || get everybody on the same page. Please call me. Ahem,

- $1 \mid 972-455-9298$ is the office line, or my cell 214-755-2539,
- $2 \mid \mid 214-755-2539$ or 972-455-9298. Thanks, bye'.
- 3 | END OF THAT CONVERSATION
- 4 | (Alright I left a message for Rick Robertson on the
- 5 | 11th at 3:19 PM.)
- 6 | RICK ROBERTSON (ROBERTSON): I, I just left, ahh...
- 7 | (Noises)
- 8 | ROBERTSON: ...see, I don't know if you may have
- 9 | misunderstood what he was saying, but he was, he
- 10 wasn't, ahh, shooting, shooting, shooting, ahh, Plan B
- 11 down. He was just saying that, ahh, you know, we prefer
- 12 | the first deal, but, ahh, ahh,...
- 13 | FISHER: (Stuttering) We boiled this thing down to A
- 14 | or B, 'cause I told you on, see what, you know,
- 15 | Jibreel was saying look, we gotta get something done now,
- 16 all the time has gone out. And then, you, you and I
- 17 | are talking about, you're sending A and B over right?
- 18 | ROBERTSON: Ahh, what now?
- 19 | FISHER: You sent me A and B?
- 20 | ROBERTSON: Yeah, he looked, he looked over that. Hold
- 21 on for one second, hold on.
- 22 | FISHER: OK.
- 23 | ROBERTSON: Jibreel?
- 24 RASHAD: Yes.
- 25 | ROBERTSON: OK, I got Bill, we got, we got a

- 1 | conference call.
- 2 RASHAD: Yeah.
- 3 $\|$ ROBERTSON: UI. OK, Jibreel go ahead ahh, ahh, ahh, Bill.
- 4 RASHAD: Is Bill in yet?
- 5 | ROBERTSON: Yeah, he's on the line.
- 6 | FISHER: I'm on the line.
- 7 \parallel RASHAD: (UI)...understanding or not....what I, what I
- 8 | definitely said was, it, it, it's not about Councilman
- 9 | Hill, as, as about Councilman Lee. They said, they want
- 10 | to ensure that RA-MILL (UI) are happy (UI), because we
- 11 | need the experience. That's their concern. Even this
- 12 | part about yes we're supposed to be the primary GC, but
- 13 we, we all understand that that's not the case right now.
- 14 | OK, 'cause I explained to them that, the project, would be,
- 15 | would be in the best interest, that we didn't take the
- 16 | (UI) now. So, they're just trying to make sure that we're
- 17 | happy, that's it. So, the bottom line is, ahh, Plan A or
- 18 | Plan B (UI)..... before we had our innocent phone call.
- 19 | Cause if we do Plan B, then we need to have some type of
- 20 | work, even if it's planting the flowers. Are (UI). We
- 21 | need something in the deal or in the award letter saying
- 22 | that, yes, we something in this project. That's it.
- 23 | That's it.
- 24 ROBERTSON: Is, is, is that clear?
- 25 | FISHER: Yes. The, the issue I have, though, is back

- 1 to the Council member and, ahh, Don. I mean, you guys
- 2 don't, I wouldn't be using you if they didn't make me, so
- 3 | that's fine. And I'm doing that, but, but then
- 4 | Jibreel is saying, look they're really not happy that
- 5 | we're not getting contract work. So are they, you
- 6 know, you're saying it's all about you guys being
- 7 | happy, but, frankly, it's about those guys being happy
- 8 | with, with...
- 9 | ROBERTSON: (Stuttering) It's about us being happy, but
- 10 \parallel at the same time they're asking us, you know, what is the
- 11 | case? They're not concerned about, ahh, their happiness,
- 12 | in other words. They can, the only thing, you know,
- 13 | they're, they're concerned about our happiness. I
- 14 | mean, (stuttering) it didn't go like we, exactly how we
- 15 | wanted it to go, 'cause that's what we said. But they
- 16 | said that's all, that's, that's all good. You know?
- 17 | FISHER: OK, so that's....
- 18 | ROBERTSON: Alright, you guys....
- 19 | FISHER: ...so if, if all we do is the half a million
- 20 dollar fee, then they're gonna be happy?
- 21 | ROBERTSON: Correcto.
- 22 | FISHER: OK.
- 23 ROBERTSON: I mean it's not, it's not that
- 24 | complicated.
- 25 | RASHAD: It's, it is not, because their only interest is

is just, their job, instead of the same people being used, ahh, and, and their interest is just making sure that we are happy and, and, in terms of the work that we're gonna be getting and that's it. That's, that's all they're interested in, they don't have any other interest. It's, it's not like, you know, we best serve them and they best serve us....it's just that they wanta see us happy in the deal, in, in some of the work that's being done. Now, like I stated to you earlier, I've already talked with them and I could see the conversation was headed, ahh, we understand that, like I told you before, we understood, Rick and I, ahh, what you was saying in reference to being the primary GC, we understand that. And all we're asking for is the opportunity of the experience of some of the work (UI). You know, Saturday, was just let us know what it is that you feel comfortable that we can't do. We feel very comfortable, getting the concrete the, the dry wall, the UI whatever, we feel comfortable but, but, you UI, as I said, you still have to feel comfortable. It's not about Councilman Lee and it's not about Councilman, it's about RA-MILL. It's about Jibreel Rashad and Rick Robertson that's it. And I can't, if I, I, was really upset when I left on Saturday, Bill, and didn't want to do none of the (UI), let's just do something in the project, then, then, your deal is still your deal. I mean, they

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love your deal. Councilman Lee speaks highly of you, ahh,
 2
    when I spoke to him yesterday....he thinks you're very
 3
    smart (UI)....that's a done deal. And he was very clear
 4
     (UI), so it has nothing to do with (UI) in making sure
 5
    that we do some of the work that's in this particular
    project. And if not, then we need, we need at least,
 6
    like I say, at least hoe the mulch, do the flowers, do
 8
    something that have an award letter saying we have the
    experience in doing something on this project. That,
    that, that's it. It's not complicated.
10
11
    FISHER:
             Well, it's what you mentioned in the last
12
    call. The worst case if it's really just the fee, we
13
    need...
14
    ROBERTSON:
                 Right.
15
    FISHER: ...to paper over you guys getting some kind
16
    of experience on this job.
17
    ROBERTSON:
               Correct.
18
    FISHER:
            OK.
19
    (Noise)
20
    RASHAD:
             Again, we're not, we're not interested, I
21
    mentioned that, you know, on Saturday. We're not
22
    interested in being just, you know, getting some fee for
23
    service... that's not our goal. Once again, I mean,
    we, we haven't, we did 2 million dollar jobs and so
24
25
    forth, and yes, it's not a 20 million dollar
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    construction (UI), but at the same time, if you doing
 2
    $100,000, this is one thing I learned in this business
 3
    anyway. If it's a $100,000.00 deal or a hundred
 4
    million, the only (UI), zero. Well, yeah, but you had
 5
    the same (UI) so if, if (UI) do in terms of what it is we
 6
    can't produce. We could feel confident but (UI) we need
 7
    to make sure you feel comfortable. Yes, we've love to
 8
    have the concrete job, but at the same time, if that's
    not available, then we want something, like I said, even
10
    if it's just the landscaping something in (UI). You
11
    know, we don't wanta just, wanta accept money for
12
    something that we didn't do.
13
    FISHER: Well, you're getting me certainty in the
14
    zoning case, I mean, which is, you know, this is what
15
    it's all about. As far as the fee goes, I mean, I
16
    understand you've always wanted to get some construction
17
    experience off the job too.
18
    ROBERTSON:
                 Right.
19
    RASHAD: They love your, I mean, they, they, this is
20
    what, this is aside from Pecan Grove. They love your
21
    project and I think they were very clear about that.
22
    They, (UI) I been assured...
23
    FISHER:
            Well, but they were also very clear that
24
    they're not going to do it if you guys are excluded.
25
    If I didn't use you all at all, and just said hey, I've
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1 just changed my mind, their deal, and they're not gonna 2 do my case so. And I understand they like what we're 3 trying to do out there, but we're, we're doing this 4 because we, it's part of the requirement and I know it 5 gives you guys a leg up. RASHAD: Well, I say once again, you know, if the 7 inquirer's mind want to know, I'm just saying, they love 8 your deal. You had a, I mean, when we first met with you, 9 you know, our discussion originally, was prior to Saturday, 10 was, you know, could I meet with them? (UI) Not only did 11 Councilman Lee make himself available to you and Councilman 12 Hill. And that's (UI)....all you can do. (UI) that's 13 gotta happen, needs to happen. They (UI)...it's not about 14 Pecan Grove or nothing. They like that deal, they 15 like that, they, you know, wanta see young, you know, 16 companies, such as ours, coming up, getting experience and 17 everything, because it helps the southern sector. Me 18 and Rick is products of this, of this, ahh, ahh, ahh, 19 sector over here. Yeah, he graduated from Wilmer Hutchins 20 High School. I went to Wilmer Hutchins. We know this area 21 over here. I guarantee you if you did, (stuttering) your 22 demographics or you did your homework, you're not 23 gonna find anybody trying to deal with Rick Robertson 24 and myself and did, (UI) burn them. We know this 25 community. (UI) like I said, we're trying to bid our

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1
    company as well as support you. I've been, believe it or
 2
    not, and I've told you before Bill, I stepped away from a
 3
    lot of the political noise and pollution that was
 4
    going on because, once I really (UI)...you don't have to
 5
    like me, I don't have to like you. But my word is my
    bond. And even though we had an opportunity to talk,
 6
 7
    I felt like we glued some things together. You made us
    approach your (UI), and believe me we're
 9
    fighting in a community that produced us and we'll
10
    give you all our support....We (UI) (stuttering) of the
11
    community, so, I mean, we have nothing to, ahh, to, to lose
12
    that, because we made money with our company before and
13
    we'll continue to make money. All we asking, like
14
    I said before, is we have an opportunity to do something
15
    bigger than what we been doing. That's it.
16
    FISHER:
              Right.
17
    (Static noise)
18
    ROBERTSON:
                 Hello?
19
    FISHER: I'm here Rick. Is that Rick or, or D...
20
    ROBERTSON: Yeah, that, that, that was Jibreel that
21
    was talking.
22
    FISHER:
             Right. I knew that, I knew that, OK?
23
    ROBERTSON:
                 So, so...
24
            And like, like I said, Bill, Bill, like
```

I said, we have complete, you know, ahh (UI), one of the

- 1 | things that we're doing and we don't have anything to,
- 2 | ahh, like I say (UI) as to what we're looking for. And
- 3 | we support your efforts as well.
- 4 | FISHER: Well.
- 5 | RASHAD: 120%.
- 6 | FISHER: The, just, just a couple of quick things,
- 7 | number 1...
- 8 RASHAD: OK.
- 9 | FISHER: ...if you're gonna do any kind contract
- 10 work, even if it's the flowers, I need to see a resume
- 11 || on somebody here who's got construction experience.
- 12 | Rick are you going to send me Toni's resume?
- 13 | ROBERTSON: Yeah, I'm gonna get that and e-mail it to
- 14 | you.
- 15 | FISHER: OK. E-mail or fax it doesn't matter.
- 16 ROBERTSON: OK.
- 17 | FISHER: So A and B really is, are you gonna have to
- 18 | send me another letter (laugh)?
- 19 | ROBERTSON: No, no, no we're not sending another
- 20 | letter.
- 21 | FISHER: Well, I mean, but, but Plan B is the one I
- 22 | would sign without seeing any resume material and that
- 23 | is a fee only.
- 24 | ROBERTSON: Right. I understand what you're saying.
- 25 | FISHER: And that's, that's not what, ahh, Jibreel was

- 1 | saying.
- 2 ROBERTSON: Right, right.
- 3 | FISHER: So, do you need to change Plan B?
- 4 ROBERTSON: Nah, well, if we do (stuttering) we'll,
- 5 I'll talk to, ahh, her about re-wording it, but, I mean,
- $6 \parallel$ like I said....
- 7 | FISHER: Oh, you'll worry about the contract
- 8 part later on, as long as we just do the fee piece, you're
- 9 | alright?
- 10 | ROBERTSON: Well, I mean.
- 11 RASHAD: Let me ask you, let me ask you, let me ask
- 12 | you something. Without, without getting (UI), without
- 13 | really saying, the, ahh, the work that we've done, like,
- 14 | when I used this as a metaphor, so to speak, talking about
- 15 the flowers and so forth, I mean, yeah, if something, at
- 16 | least we can say we did something in it, but it's
- 17 | kinda like, you're not really allowing us the
- 18 opportunity, you're writing us off before you really
- 19 | see what we can do, you know? I mean, and that's what
- 20 | I'm not really getting, you're saying that you're
- 21 | talking the Plan B, but I'm saying you haven't even
- 22 given us the opportunity to produce the credentials to
- 23 | you. That's what we're trying to get to you. You
- 24 | know, 'cause, I mean, I will be honest with you and
- 25 | truthful, it is somewhat of a insult, because I know

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1
    what we done, even though you haven't seen what we've
    done. (UI) in terms of the homes, and so forth, that we
 3
    built. You know, going in and doing landscaping that's
    nothing. You know, I do landscape all the time, just
 5
    myself. You know, we can do any piece of the work and I
    do understand it's a lot of work. See, looking at it from
    this position, actually, I said, you know, I told Rick, I
    understand where Bill is coming from. You have a hundred
    some odd men on the ground, and it's a lot of stuff going
10
    on. OK. We'll branch off. We don't have to be primary.
11
    But I, I think (UI), you know, it's a catch 22 almost to
12
    say that, you know, we chose (UI) to do you know the
13
    painting, or the framing and, ahh, to finish out at a
14
    carpet or something. Because, ahh, I believe in the
15
    abilities that we have also. And, but that's, you know,
16
    neither here nor there, if you don't give us the
17
    opportunity to do it.
18
    FISHER: You know and, and just, I, I said, I've not
19
    foreclosed...
20
    ROBERTSON:
                 Right.
21
             ...that, but I have to see some, you know, I
22
    gotta, I gotta have something in my file over here...
23
    ROBERTSON:
24
    FISHER: ...that supports giving you any contract
25
    work, and where I left it with Rick on Saturday was, or
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1 I guess on Monday's conversation was, send me, send me your best resume on your best person, or all you guys 3 together on what you've done, so I can take a look at 4 it. ROBERTSON: OK. FISHER: Uhm, I know you don't want me to foreclose 7 out all contracting, so I'm hearing you clearly. But, but hear me. I haven't seen anything on paper from you guys or Toni or anybody that shows you have any 10 real contracting experience. Whereas I... 11 MALE VOICE: (UI) 12 FISHER: ...you left Jibreel, but I went through this 13 with Rick. You know, give me an address of the jobs 14 you've done, give me an owner you've worked for. He 15 got Toni on the phone, Toni is supposed to be the 16 provider of that. I'm open to listen... 17 ROBERTSON: Right. 18 FISHER: ...but, you know, I got, you know, Toni's, 19 send me Toni's, you know, CV, or her project summary, 20 her resume, that kinda stuff. I haven't foreclosed 21 anything, but, you know, Jibreel you'd agree, the voice 22 message you left and the conversation today is, I mean, 23 you're looking to get something signed here quick. And

I'm saying, look, I am prepared to do A or B, but to

consider A, I have to see some, ahh,...

24

- 1 | ROBERTSON: Resume.
- 2 | FISHER: ...some resume credentials, and I've asked
- 3 $\|$ for that and I haven't seen it, and I'm not, ahh,...
- 4 RASHAD: I understand.
- 5 | FISHER: My, my hands are tied till that happens.
- $6 \mid | RASHAD: OK, I understand.$
- 7 | FISHER: So...
- 8 | RASHAD: (UI) Rick...
- 9 | FISHER: Let's, let's, while I got you, let's come,
- 10 | let's come all the way back around here, which is,
- 11 | ultimately, whatever we do here...
- 12 | RASHAD: Mm-hmmm.
- 13 | FISHER: ...has got to meet, has got to make the
- 14 | Commissioner and the Councilman happy. When I met
- 15 with him, Commissioner Lee made it clear that you, I
- 16 | need to be working with you on these jobs. The, ahh,
- 17 | and I told him that I was prepared to do that.
- 18 RASHAD: Mm-hmmm.
- 19 | FISHER: My, my concern is we're all the way
- 20 | around...
- 21 | RASHAD: (UI). I understand what you're saying in terms
- 22 | of what originally was discussed, but I'm telling you, you
- 23 | know, (UI), this is what it is now, is that making sure
- 24 | that we have an opportunity and that we are happy
- 25 | in terms of (UI) that we have, have agreed with you

- 1 | that's it, that's all it is.
- 2 \parallel FISHER: Well, that's what you're telling me, but,
- 3 | frankly, that's not what he told me. Again, you
- $4\mid\mid$ weren't there Jibreel, he made it very clear that, ahh,
- 5 | ahh, Carlton Construction was not to be the prime sub,
- 6 | that he expected you all to be the prime sub and that,
- 7 | ahh, and that, you know, he would not be passing my
- 8 case, ahh, and Don would not be passing my case unless I
- 9 | used you.
- 10 | RASHAD: Well, I don't know, I don't know, I don't know
- 11 | anything about that. I'm just sharing with you what I've
- 12 | just recently as of, ahh, yesterday and today's
- 13 discussions...
- 14 | ROBERTSON: Today yeah.
- 15 | RASHAD: Right, exactly so...
- 16 | FISHER: Again, then, let's just be clear. You've
- 17 | discussed Plan A and Plan B in detail with them and
- 18 | they're fine with that? If you....
- 19 | MALE VOICE: (UI)
- 20 | FISHER: ...discussed that in detail, then I need, I
- 21 | need Commissioner Lee to tell me he's fine with that.
- 22 | ROBERTSON: I, I've, I've discussed the, I've discussed
- 23 | Plan A and Plan B with, with, with him.
- 24 | FISHER: He and Don? OK.
- 25 | ROBERTSON: Yeah. (Stuttering) And he said that, if

- 1 | that, you know, if you guys are happy with it, then you
- 2 | guys go with it. That was his exact words.
- 3 | FISHER: Do you...
- 4 ROBERTSON: So it's...
- 5 | FISHER: ...do you agree with that Jibreel?
- 6 RASHAD: I agree (UI)...
- 7 | ROBERTSON: Yeah, so it's not, you know, I
- 8 | mean, he, he explained it to you, as far as, you know,
- 9 | he, (UI) us being happy with the deal, so it's not, you
- 10 | know, and I, and I had, ahh, I had told him about
- 11 giving you a call and he said I, he said he doesn't
- 12 | need for me to call him. He said we've already met,
- 13 | you know, and I (stuttering) and I and he said also that,
- 14 about the meeting, ahh, and then I told him, you know,
- 15 | some different things that happened and I explained to
- 16 | him well we, you know, what we came up with and he said
- 17 as long as you guys are happy, then y'all move forward.
- 18 He's not making it a, you know, quote unquote big deal.
- 19 | FISHER: OK, so the change to Plan A would, would, or
- 20 | excuse me, Plan B would work for him worst case?
- 21 ROBERTSON: Yes.
- 22 | FISHER: OK. And Don and did, he's talked to Don and
- 23 Don's OK with that?
- 24 ROBERTSON: Everybody's, everybody's on the same
- 25 | page.

- 1 | FISHER: OK. Alright. Uhm, so how are we leaving it?
- 2 | Are you guys gonna send me something new or...
- 3 \parallel ROBERTSON: (Stuttering) I'm gonna, I'll send you
- 4 something. I'll just, I'm gonna send you something
- 5 | and then, at the same time, ahh, you know, it'll probably
- $6 \parallel$ be there later tonight or whatever. I'm gonna get an
- 7 | e-mail to you. And, ahh, we can go forward with, you
- 8 | know, signing, either, either of the agreements.
- 9 | FISHER: OK.
- 10 | ROBERTSON: I'm gonna send you, I'm gonna get your, I'm
- 11 gonna get the, ahh, resume sent to you.
- 12 | FISHER: OK. Jibreel are you OK with this? You
- 13 | understand what we're doing?
- 14 | RASHAD: I, I understand completely.
- 15 | FISHER: OK.
- 16 RASHAD: I mean, I'm happy. At this point, I am, when I
- 17 | tell you I'm happy, I'm happy. You know, you can't
- 18 get the menu together for me, Jibreel, (UI) I
- 19 | just don't. That's just not my disposition, not my
- 20 | nature. And I would not take your, your, your time is
- 21 | precious to you, you're a busy man like I am. So, I
- 22 | mean, I'm happy with it. That's the reason why I went
- 23 | back and made sure that everybody was still on the
- 24 | same page with everything when I left on Saturday. So
- 25 || it wouldn't be a problem or issue, 'cause again, we

```
1
    wanta support everything that you do over here in
 2
    the southern sector. I'm not speaking of every guy,
 3
    anybody, I'm talking about the relationship that we've
    been trying to formulate with you, since the first day
 4
 5
    I had a chance to speak with you at the ZaZa. If you can
 6
    recall. And that's been our stance, (UI) that's been my
 7
    stance from day one. (UI)....You know, I'm from this
    community, Rick is from this community, so we gonna get
 8
 9
    out and we gonna support, we gonna do whatever we need to
10
    do to assure that you're reaching your goals and that we,
11
    as, as, in turn, are reaching our goals.
12
    ROBERTSON:
                 Right.
13
    FISHER: So we, you know, we can do this again in
14
    future zoning and, you know, tax credit cases.
15
             Right, right, right. I didn't hear you, say it
    RASHAD:
16
    again Bill...
17
    FISHER:
             I was saying we can do this again in future
18
    zoning and tax credit cases.
19
             Absolutely, absolutely, absolutely. I think
    RASHAD:
20
    it's always, it's always the first one and you get over
21
    that hump, you know, the rest is just, it just, it's just
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24 || FISHER: OK.

as I do. So, yeah.

22

23

25 RASHAD: (UI) that's what we're looking forward to

(UI). I mean, I've seen, I mean, you know that as well

- 1 | doing.
- 2 \parallel FISHER: Last question. The only letters I have are
- 3 | for Pecan Grove.
- 4 RASHAD: Right.
- 5 | FISHER: Are you looking for letters on West Village?
- 6 | ROBERTSON: Yes, well, we were going to e-mail 'em to you
- 7 \parallel as well Bill, you know, we were just trying to get this
- 8 | one done first. But, it was, you know, we was gonna get
- 9 | that e-mail to you too.
- 10 | FISHER: OK. But you guys are requiring me to do
- 11 both. I mean to sign an A or B on both deals.
- 12 | ROBERTSON: Yeah, the Pecan Grove, I mean, the, ahh,
- 13 the, ahh, your, your, your, ahh, West Village (UI).....
- 14 | (Beeping)
- 15 | FISHER: I didn't hear that Sir, you...
- 16 ROBERTSON:that, that's conventional I believe.
- 17 | Isn't the West, the West, ahh, Village, a conventional
- 18 | deal?
- 19 | FISHER: Well, Dallas West Village'll be conventional
- 20 or it'll be mixed income, where it'll be partially
- 21 | affordable, partially, ahh, the market rate.
- 22 ROBERTSON: OK.
- 23 | FISHER: Of course all the retail's market rate.
- 24 | ROBERTSON: OK. Yeah, but we'll be, (stuttering)
- 25 ||it'll be a separate agreement for that. It'll be

- 1 | pretty much, you know, pretty much the same, because we
- $2 \mid \mid$ had, we had, we had two agreements, so it's the same,
- 3 pretty much the same. The outline's the same.
- 4 | FISHER: OK. That's....
- 5 | ROBERTSON: (UI)
- 6 | FISHER: ...OK, so it'll be, it'll be 3% on both deals,
- 7 | which is about a half a million bucks, and, on each, and
- $8 \mid\mid$ then some contract work, if you guys show me you
- 9 | can...handle this
- 10 | ROBERTSON: Right, right.
- 11 | FISHER:OK.
- 12 | ROBERTSON: Hopefully, on this next deal, we'll get,
- 13 | you know, we'll get a little bit more work.
- 14 | FISHER: OK, uhm, and Jibreel do, you know, what do you
- 15 consider the time line here to get this signed. I
- 16 | mean, obviously I don't have everything to sign so.
- 17 | Just as, I know you want it as quick as possible, but
- 18 | you know is there a deadline in your mind?
- 19 | ROBERTSON: Well, ... go ahead Jibreel.
- 20 | RASHAD: Uhm, well I mean I like to, you know, I don't
- 21 | like to, I would say probably, maybe Friday, I mean. If
- 22 | we can get this doc over to you and you're satisfied
- 23 or whatever then we can, you know, we can try to get it up
- 24 | to bat at this week sometime.
- 25 | FISHER: Well, when, when I'm ready, are you guys

- 1 gonna come over and sign?
- 2 | ROBERTSON: Yeah, yeah we'll be over, we'll (UI),
- 3 | well,...let me see here
- 4 | RASHAD: You got a copy now, well, you got only thing
- 5 you can (UI)...
- 6 | FISHER: Well, you're gonna send me a tune up set here
- 7 by e-mail.
- 8 RASHAD: Mm-hmmm.
- 9 | FISHER: And maybe a resume, but when, I'm, I am here
- 10 | today and tomorrow. I am in, ahh, Brownsville on
- 11 | Thursday, but I'm back in the office on Friday.
- 12 | ROBERTSON: OK.
- 13 | FISHER: So...
- 14 | ROBERTSON: Yeah, we'll, we'll try to get it,
- 15 | we'll have it signed (stuttering) we wanta get it
- 16 | signed by Friday.
- 17 | FISHER: OK 'cause, so, when I'm...
- 18 | RASHAD: (UI).....Actually, actually, we should be able
- 19 | to have it returned by Thursday (UI).
- 20 | ROBERTSON: Yeah. That's, I mean, that's, that's enough
- 21 | time.
- 22 | FISHER: A, again, I haven't the West Village
- 23 | Agreement yet and I haven't seen any resumes. So
- 24 | subject to you guys getting it over here, I'll try and
- 25 | move as quick as I can. But when we're ready, you

- guys'll come over and sign or, or Jibreel at the least come over and sign.

 RASHAD: Absolutely, ahh, we both will. Now we're all
- 4 on the same page right? 'Cause my whole thing is, you
- 5 | know, I don't want to even have to come back and now,
- 6 | this is said, this is said, it's like it's playing
- 7 | ping-pong, I mean, it's, you know, I understand
- 8 | (UI)...hopefully, we understand one another. The goal
- 9 | is the same for everybody.
- 10 | FISHER: Well, I understand, but you have to
- 11 understand that, the situation that I'm in, I mean,
- 12 | I'm, you know, I'm going, I'm playing ball here. The
- 13 | Commissioner and Don are telling me this is what I
- 14 | need to do. That's exactly what I'm doing and, ahh, so
- 15 | you understand my concern about making sure they're OK
- 16 | with everything, because ultimately they're the guys
- 17 | that vote the stuff across the finish line...So.
- 18 | RASHAD: Absolutely.
- 19 | FISHER: ...(stuttering) I, you know, personally, you
- 20 Know, I'm fine with you and Rick and, ahh, there's no
- 21 lissue there, but we know who the decision makers are
- 22 | in the background for getting us to the finish line.
- 23 | None of us are building anything on a project that
- 24 | doesn't have land use.
- 25 | RASHAD: Right, right.

- 1 | FISHER: OK.
- 2 RASHAD: OK.
- 3 | ROBERTSON: OK. Alright.
- 4 \parallel RASHAD: Rick, ahh, then Rick'll get that to you, Bill,
- 5 as, kind of like I said, this evening you'll have it, ahh,
- 6 | this evening or tomorrow morning, first thing tomorrow
- 7 | morning.
- 8 | FISHER: As soon as I've got it, and as soon as I've
- 9 | got everything, I'm gonna call you, Rick, and let's do
- 10 | another quick conference call so Jibreel's on too and,
- 11 | ahh, then we'll get this thing, ahh, we'll get this
- 12 | thing done.
- 13 | ROBERTSON/RASHAD: OK. Alright. OK. That'll work.
- 14 | That will work.
- 15 | FISHER: I'll look for your e-mail.
- 16 RASHAD: Alright. Alright then.
- 17 | ROBERTSON: Alright. Thank you.
- 18 | RASHAD: Alright.
- 19 | ROBERTSON: Bye' gentlemen.
- 20 | END OF THAT CONVERSATION
- 21 | (Yeah, this is Bill Fisher, it is now, uhm, 4:00 on my
- 22 computer on the 11th. I just got off a phone call
- 23 | with, ahh, ahh, Jibreel Rashad and Rick Robertson, ahh,
- 24 | my tape ended on side A and I flipped it over to side
- 25 | B, so there was a small component of the conversation